



KONICA MINOLTA

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FOR IMMEDIATE RELEASE

Exa PACS/RIS Increases Productivity and Enables High Reading Volumes for Network Radiology's Teleradiology Services and Imaging Center

Wayne, NJ, August 2, 2017 – Network Radiology, a leading independent radiology center and teleradiology service provider in Cleveland, Ohio, is using Exa™ PACS/RIS from Konica Minolta Healthcare Americas, Inc. to help increase productivity and enable high reading volumes for both business applications. With a growing number of imaging studies between the two business segments, Network Radiology relies on Exa PACS Server-Side Rendering and the solution's diagnostic-quality Zero Footprint Universal Viewer for fast access to imaging studies from virtually any location, workstation or modality.

"From a physician reading perspective, Exa helps me read faster than I did with my old system because I no longer have to wait for a case to load. That's a significant improvement," says Michael Paley, MD, Chief Radiologist and founder/owner of Network Radiology. "For teleradiology, the worklist is infinitely customizable and the viewer is fully functional with a comprehensive set of image manipulation and measurement tools."

For teleradiology, each of Dr. Paley's clients are configured in the Exa system so that all studies are sent to Network Radiology's Exa PACS and an HL-7 interface automatically delivers the completed radiology reports to the clients' own PACS. It's common in teleradiology for a sending facility to transmit a single exam that has multiple procedure codes within. This presents a problem in that radiologist reporting will typically show only one billable exam, since there usually is not any RIS interface for teleradiology clients. But, with Exa's Contract Fee Management feature, Network Radiology tracks volume and studies by CPT code and site to capture all billable services, including comprehensive imaging exams that may have multiple billing codes. Thanks to Exa's Universal Viewer, radiologists can read from nearly any workstation, which further enhances clinical efficiency report turn-around times. With the web-based system, there is no downloading of software, images or patient data, further simplifying the set-up of a new radiologist or workstation.

For the imaging center, Exa's Referring Physician and Patient Portals were a key factor in Dr. Paley decision to select Konica Minolta's Exa PACS/RIS. "Our referring physicians love the ability to log in and look at their studies and reports

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in real time,” says Dr. Paley. “The portal is a great marketing tool for us; once our referrers use it, it helps solidify our relationship with them.”

Dr. Paley has also seen a big improvement in productivity, not just for radiology reading but also for the office staff. Reports are no longer manually faxed since the system automatically faxes and/or emails completed reports. Patient data is seamlessly transferred from scheduling to the worklist, reducing manual data-entry errors and enhancing technologists’ efficiency.

“Exa PACS/RIS is flexible, configurable and robust to meet the varying demands of Network Radiology’s teleradiology reading services and high-volume imaging center,” says Steve Deaton, President, Konica Minolta Healthcare IT. “We are excited to work with Dr. Paley and Network Radiology and their mission to simultaneously provide world-class care and reduce costs.”

To reach Dr. Paley and Network Radiology, please visit <http://www.networkradiology.com/>.

About Konica Minolta Healthcare Americas, Inc.

Konica Minolta Healthcare is a world-class provider and market leader in medical diagnostic imaging and healthcare information technology. With over 75 years of endless innovation, Konica Minolta is globally recognized as a leader providing cutting-edge technologies and comprehensive support aimed at providing real solutions to meet customer's needs and helping make better decisions sooner. Konica Minolta Healthcare Americas, Inc., headquartered in Wayne, NJ, is a unit of Konica Minolta, Inc. (TSE:4902). For more information on Konica Minolta Healthcare Americas, Inc., please visit www.konicaminolta.com/medicalusa.

Company name	KONICA MINOLTA, INC.
Headquarters	JP TOWER, 2-7-2 Marunouchi, Chiyoda-ku, Tokyo, Japan
Founded	December 1936

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FY 2016 Revenue	\$962.8 Billion JPY
Number of employees	Approx. 43,980 (2017)
Business Lines	The Konica Minolta Group operates in sectors ranging from business technologies, where our products are typified by MFPs (multi-functional peripherals), and Industrial Business (former Optics Business), where our products include pickup lenses for optical disks, and TAC film, a key material used in LCD panels, to healthcare, where we make digital X-ray diagnostic imaging systems.